## Specialists

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By now you are probably aware that change is underfoot at Technology Specialists. Not all change is bad, and our customers deserve an explanation.

There are entrepreneurial interests outside of Technology Specialists that I have wanted to pursue for quite some time, but my responsibilities at Technology Specialists precluded me from having the time to investigate them. Additionally, after spending 23 years of working 60 to 80 hours a week I need to slow down.

Last October Jay and I had long discussions on how to handle the situation. I tried cutting my hours, telecommuting so that I could spend more time with my family, but eventually I realized that the only way I could accomplish my goals was to step down from day-to-day management. In the end, I made the decision to leave Technology Specialists in the capable hands of Jay Tipton and our staff in order to pursue those outside interests.

Just because I am leaving does not mean that the company that I founded in 1983 and merged with Jay in 2000 is gone. On the contrary, last year was the largest year ever for our company and we have achieved many strategic milestones, such as becoming the only Microsoft Gold Partner in Northeast Indiana who is also a warranty-authorized service provider for HP, Compaq, and IBM – A unique combination that allows us to serve your technology needs in ways that no other local company can match. Our Managed Services platform, which Jay spearheaded, has achieved management of over 1400 desktops and servers and grows every month. There are other exciting new service offerings on the horizon, but I will not steal Jay's thunder. When they are polished enough to meet our exacting standards, they will be announced.

While I am no longer involved in the day-to-day management of the company I am also too much of a workaholic to completely retire. I am still available for the development of websites and custom applications, through Technology Specialists, and none of the custom solutions which we have built over the years are being orphaned.

I am delighted to say that Technology Specialists is still your one-stop solution provider.

Sincerely,

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